



AutoBank Project



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Take off at Credit Matters V

Agenda

- ▶ Challenges Pre implementation
- ▶ How Hanse Orga supported our organization
 - Project Approach
 - Project status and challenges
 - Solution – AutoBank
 - 2 modules: Bank Statement and Remittance Advices
- ▶ Benefits for Electrolux



Challenges Pre implementation

- ▶ No standard cash app process
- ▶ Only some automation using SAP standard
- ▶ No solution for Remittance Advice processing
- ▶ Lots of manual work
- ▶ Backlogs



Project Approach

- ▶ Business case June 2014
- ▶ Start project Sep 2014 using Train the trainer approach:
 - ▶ Hanse Orga and Electrolux implement the pilot company codes together
 - ▶ Hanse Orga monitors the roll-out of the remaining company codes
 - ▶ Electrolux is able to adapt to new challenges without Hanse Orga (add new company codes / bank accounts)



1 Project Preparation
Project start / Planning / Kick-off meeting

2 Business Blueprint / Design
Analysis actual processes (AS IS)
Design of target processes (TO BE)
Drafting / approval blueprint document

3 Realisation
Solution implementation
System configuration
Solution testing

4 Final Preparation
Training end user / final testing

5 Go Live & Support
End user support / Project close-out

Project Status and challenges

Project status

- ▶ Stable and according to time plan:
 - 21 countries working on Hanse Orga, 5 to be implemented
 - Matching rate for countries with high volume of all cleared items:
AutoBank (bank statements) increase ratio – circa 15%
AutoBank (remittance advices) increase ratio – circa 70%

* Total average increase ratio of approx. 40% additional to SAP standard.

▶ Challenges

- Lack of proper format of remittance advice received from customer.
- Not timely payment with cash discount deduction
(limited usage of AutoBank remittance advices in such cases).



Solution AutoBank

SAP Easy Access SAP R/3 + HOAG Applications

SAP look & feel

➤ No new application / handling

The screenshot shows the SAP Easy Access interface for 'Bank Statements postprocessing'. The left sidebar contains a navigation tree with 'AutoBank - Automatic Cash' selected. The main area displays a 'Bank Statement Items' table with columns for MR no, Value date, AC, Amount, D/C, BTC, TxB, Posting text, Link, Comm..., M..., Bank no., Partner ac, and Business partner. Below this is a 'Posting Rules for Posting Proposal' table with columns for Document..., Customer, Reference, Gross amount TC, Ded. cash disc. TC, Cash..., SBD, Amount paid TC, and Remain. item TC. Callouts highlight specific features: 'Note to Payee' points to the contract and document numbers; 'Bank Statement Items' points to the table header; 'Posting Rules for Posting Proposal' points to the table header; and 'Automatic Open Items Display' points to the table header.

MR no	Value date	AC	Amount	D/C	BTC	TxB	Posting text	Link	Comm...	M...	Bank no.	Partner ac	Business partner
1	12.04.2007	EUR	6.111,93	H	052	062	TRANSFER CREDIT NOTE				44010046	746849463	KLEIN DOMINIK
4	12.04.2007	EUR	22.427,09	H	052	062	TRANSFER CREDIT NOTE				55090500	700339	KLANIG ANITA

Document...	Customer	Reference	Gross amount TC	Ded. cash disc. TC	Cash...	SBD	Amount paid TC	Remain. item TC	Part...	Re...	Assig
1800000086	D541003	1800107825	7.694,47	220,83	3,000	✓	7.463,64				
1800000087	D541003	1800107824	6.979,07			✓	6.979,07				
1800000088	D541003	1800107826	8.447,16	253,41	3,000	✓	8.193,75				



Benefits AutoBank

- ✓ Time savings 40%
- ✓ Increased Straight-Through-Processing (especially for Remittance Advices)
- ✓ Harmonization and Standardization of processes on a global scale
- ✓ Support of centralized process ownership by using only one solution
- ✓ Long-term reliability and flexibility in the system maintenance
- ✓ 'Best in class' solution for Electrolux





Any questions?

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Thank you